



Acceleration in the growth of turnover in Q2 2016: +9% (+7.7% organic growth), with +11.6% in France

Bi-annual and annual results targets expected to rise considerably

Paris, 19 July 2016 – GROUPE OPEN (ISIN: FR 0004050300; segment NextEconomy – 972, digital services), a Digital Services Firm, publishes turnover figures for the second quarter and first half of 2016.

<i>In millions of €</i>		H1 2016	H1 2015	Growth
1st quarter	France	70.5	65.4	+7.7%
	International	5.9	6.2	-5.3%
	Total	76.4	71.6	+6.6%
2nd quarter	France	70.9	63.5	+11.6%
	International	5.6	6.6	-15.7%
	Total	76.5	70.1	+9.0%
1st half		152.8	141.8	+7.8%

Groupe Open continued its impressive growth during the 1st half of 2016, with turnover of €152.8 million, up 7.8%, of which 7.2% was organic growth.

It is worth noting that growth of +11.6% during the second quarter in France is significantly higher than the market average of digital services, estimated at +2.5% on 2016 (Syntec Numérique).

These gains of market shares have been recorded in both industrial transformation, with growth of more than 10%, and digital transformation with over 20%, as forecast.

The productive workforce on 30 June 2016 consisted of 3,500 people, up in relation to 1 January 2016. The activity indicators remain stable.

The recruitment push has been confirmed with an objective of 800 new staff members, with half of these posts already being filled.

On international markets, growth rates have been significantly affected by even marginal variations in activity, due to the critical size not being achieved.

Summary and Future Prospects

The turnover recorded for the first half of 2016 underlines the results of the previous periods, leading Groupe Open to raise its objectives for 2016: over €300 million in turnover and a very significant increase in its earnings over this first half-year and during the entire year.

2016 constitutes the first particularly important milestone in response to the 2020 Strategic Plan, which aims for turnover of €500 million and Current Operating Income of 10%.

After MCO Finance and LATEOS, Groupe Open intends to continue its targeted purchasing strategy in 2016, and has announced that certain acquisitions have already been identified.

***The financial results for the 1st half of 2016 will be published on
Wednesday 7 September 2016 after the close of the stock exchange***

***and commented on by Valérie Benvenuto, Frédéric Sebag and Guy Mamou-Mani
at the SFAF meeting held on Thursday 8 September at 11:30 a.m.***

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About Groupe Open

With 3,500 employees and turnover of €282 million in 2015, Groupe Open is a leading specialist in digital services. Working to deliver Industrial and Digital Transformation for businesses, Open works primarily in France as well as in international markets including Belgium, the Netherlands, Luxemburg and China.

Listed on the Paris stock exchange, Groupe Open is among France's largest digital services firms (ESN), continuously boosting digital performance at three levels: Extending the scope of our activities to combine IT services and digital innovation in a comprehensive, end-to-end service; Providing an online sales platform which offers direct access to Groupe Open's services, Running a technological innovation platform for use by both clients and experts.

Groupe Open is a resolutely forward-looking business, building the future on the basis of our core values: Pertinence, Audacity, Ethics & Responsibility, Passion and Commitment - www.open-groupe.com

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