



Performance for the first half of 2014:

- Turnover up by +5.5% (inc. 4% organic growth)
- A significant increase expected in operating margin

Paris, 17th July 2014 – Groupe Open (ISIN: FR 0004050300; segment *NextEconomy* – 972, IT services), the digital services company, reports its turnover for H1 2014.

<i>In millions of €</i>		2014	2013	Growth
Q1	France	61.3	59.2	+ 3.6%
	International	5.8	5.1	+ 13.7%
	Total	67.1	64.3	+ 4.4%
Q2	France	59.3	56.1	+5.6%
	International	6.1	5.1	+18%
	Total	65.4	61.3	+6.7%
H1		132.5	125.6	+5.5%

As predicted in the company's recent announcements, Groupe Open's performance continued to go from strength to strength in the first half of this year, with turnover of 132.5 million Euros – an increase of 5.5%, including 4% organic growth.

This rate of growth is all the more remarkable in the context of a market which is expected to record growth of just +1.1% in 2014 (source: Syntec Numérique).

In April of this year Groupe Open acquired the company Smart Trade Services, thus strengthening the group's position in the Financial Markets sector. This business unit now has over a hundred expert technicians, working within the operational departments of leading banks.

At 30th June 2014 the total productive workforce stands at 2,880, an increase on the corresponding figure for January 2014.



Over the course of the past six months, Groupe Open has cemented its position as a leading French Digital Services firm (ESN), dedicated to helping clients rise to the challenges of digital transformation, while also piloting industrial transformation projects for big-name clients in the transport, energy and banking sectors.

Indeed, 2014 has seen Open sign a number of substantial contracts focusing on the development of mobile strategies which draw on the full expertise of Groupe Open at every stage of the mobile technology value chain.

Groupe Open's international operations continue to enjoy a remarkable and sustained rate of growth: +18% in Q2 2014.

Future Prospects

Groupe Open's performance in the first half of 2014 sees the company maintaining the momentum built up in H2 2013, confirming the astuteness and relevance of the group's strategic positioning in a market still beset by faltering growth.

The Group thus expects to see a strong increase in operating margin for H1 2014. This performance, as well as the current state of the order book, gives the company every reason to remain confident of hitting its stated annual targets for growth in turnover and profitability.

***Full results for H1 2014 will be announced
on Wednesday 10th September 2014 after close of trading***

***and discussed in detail by Frédéric Sebag and Guy Mamou-Mani
at the SFAF meeting scheduled for Thursday 11th September at 12:30
over lunch in the reception rooms of the Shangri-La Hôtel,
10 Avenue d'Iéna – 75116 Paris***

CONTACTS:

Nathalie MREJEN – Financial Communications

Tel: 01 40 53 36 00

nathalie.mrejen@open-groupe.com

Roxane Planas - Agence Image7

Tel: 01 53 70 74 18

rplanas@image7.fr

About Groupe Open:

Groupe Open is a benchmark-setting Digital Services group headquartered in France, specializing in all aspects of Industrial and Digital Transformation in business. Groupe Open supports clients throughout the transition process with the help of cutting-edge SMAC technologies and associated best practices in four key fields: branding, customer relations, connected services and products and, last but not least, business processes. Groupe Open offers specialist Consulting, Application Services and Infrastructure Services, with a unique combination of strengths which sets us apart from the competition: Professionalism and Proximity, Value and Innovation, and all with a strong commitment to Social Responsibility. The work of Group Open's 3000-strong team of digital experts is informed by five core values: Pertinence, Audacity, Ethics & Responsibility, Passion and Commitment. These values are the foundations on which our ambitions are built, underpinning our efforts to raise the bar for Digital Business Services in France.

Groupe Open is based in France, with international operations in Belgium, the Netherlands, Luxembourg, Spain and China.

Find out more: www.open-groupe.com