

UGAP awards its “Application Project Management Assistance” contract to an Atos-Open grouping

Paris, 1st December 2016 – Atos, an international leader in digital services, and Open, the digital services company, announce that they have been selected by the Union des Groupements d’Achat Public (UGAP), the only general-purpose purchasing group for the public sector in France, to provide their range of intellectual service provision project management assistance services, representing estimated potential of €200 million in the public sector over the next 4 years (contract renewals included).

UGAP provides its clients (local authorities, hospitals, State-controlled commercial and industrial undertakings, ministries, government departments, private institutions providing public services, etc.) with a catalogue of products and services selected in compliance with the French Public Procurement Code. The Purchasing Group has just announced the renewal of its [intellectual service provisions](#) offering and has announced that it has selected a grouping comprising [Atos and Open for its contract for multi-channel IT applications integration and development services for all different technologies](#).

On this new contract, Atos and Open will be joining their forces in production and innovation to take up the technical, professional and regulatory challenges facing public-sector buyers.

In-depth understanding of the issues and demands of the public sector, combined with a network throughout French territory, are key assets for the Atos-Open grouping as it seeks to drive the growth and economic and operational efficiency of UGAP on the regional and national levels. To achieve this and meet the expectations of its public-sector clients, the grouping has announced the roll-out of an agile commercial organisation with centralised national coordination through a one-stop-shop.

Isabelle Rouland, Director for the Public Sector Market, France at Atos, and Philippe Kanony, Ile de France Regional Director for Open, declared: *“We are proud of the trust placed in us by UGAP. Our aim is to provide high value added by guaranteeing the agile services and levels of expertise the beneficiaries need in order to implement public policies and speed up their transformation projects. We are delighted to be placing our commercial firepower and dense regional networks at the service of UGAP’s clients”.*

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About Atos

Atos SE (Societas Europaea) is a leading digital services company with annual revenues of close to €12 billion and 100,000 employees in 72 countries. Atos provides its clients all over the world with consulting and systems integration services, facilities management and BPO, Big Data and cyber security, Cloud operations and transaction services via Worldline, the European leader and a worldwide player in payment services. Thanks to its cutting-edge technological expertise and sector-specific knowledge, Atos serves clients in a wide variety of businesses: defence, financial services, healthcare, industry, media, services for local government, public sector, distribution, telecoms and transport.

Atos rolls out the technologies its clients need to speed up their development and help them achieve their vision of the business of the future. Atos is the worldwide IT partner of the Olympic and Paralympic Games. The Group is listed on the Euronext Paris stock exchange and conducts its business under the Atos, Atos Consulting, Atos Worldgrid, Bull, Canopy, Unify and Worldline brand names.

For further information: atos.net.

Contact: Anne de Beaumont | anne.debeaumont@atos.net | + 33 6 23 76 19 41

About Open:

With 3,500 employees and turnover of €282 million in 2015, Open is a leader in digital services. Working to deliver Industrial and Digital Transformation for businesses, Open ranks among France's largest digital services firms (ESN), and boasts a digital offering on three levels: extending the scope of our activities to combine IT services and digital innovation in a comprehensive, end-to-end service; providing an online sales platform which offers direct access to Groupe Open's services; running a technological innovation platform for use by both clients and staff. The Groupe Open approach is resolutely forward-looking and built around its corporate values: Pertinence, Audacity, Ethics & Responsibility, Passion and Commitment.

For further information about Open: www.open-groupe.com

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Media Relations

Wellcom Agency

Elise Plat & Sonia Perret

Tel: +33 (0)1 46 34 60 60

elise.plat@wellcom.fr / sonia.perret@wellcom.fr

About UGAP

UGAP is a State public establishment placed under the dual aegis of the Ministry for the Budget and the Ministry for National Education. As the sole national, general-purpose purchasing group for the public sector, UGAP plays a very specific role in public procurement and received €2.45 billion ex. VAT in orders in 2015.

Its clients are mainly local authorities, government departments and public establishments, the social sector and public healthcare establishments.

Through the purchases it handles, UGAP serves as a tool at the service of public policies, rationalising expenditure, sustainable development, supporting SMEs and local employment and innovation. In 2015, it had procurement contracts in place with 606 companies, of which 58% are small or medium-sized enterprises and 27% intermediate-sized enterprises. UGAP has been awarded the "Responsible Supplier Relations" label by the French National Corporate Mediator and the National Purchasing Council.

For further information: www.ugap.fr